

DAHAM PRASANGA KULATHUNGA

**Address: No.19/8/A, Jayamawatha, Welisara, Ragama**

**Mobile: +94766521788 Home: +94112958457**

**Email:** [**dahampk@gmail.com**](mailto:dahampk@gmail.com)

**D.O.B: 24th May 1980 Age: 34**

**Nationality: Sri Lankan Civil Status: Married**

**PROFESSIONAL EXPERIENCE AT A GLANCE:**

**EXECUTIVE PROFILE:**

Well experienced Professional in the field of Sales and Marketing in Sri Lanka who has demonstrated leadership and managerial skills across all touch points. A leader who can inspire team members by motivating and coaching in order to achieve corporate goals of the company. Driving team members to achieve service excellence with improved productivity gives tremendous job satisfaction to me whilst making sure my continuous professional growth is assured.

Very Confident and believe in “Can Do Attitude”. Always optimistic and looking at things differently. My ultimate goal is to use my expertise to achieve corporate goals of the organization and to develop my staff in all job related functions. Reaching targets and making things happen are part of my life goals both personally and career wise.

**PERSONAL ATTRIBUTES:**

### [**Amadeus**](http://www.google.lk/url?sa=t&source=web&cd=1&ved=0CCgQFjAA&url=http%3A%2F%2Fwww.amadeus.net%2F&ei=FUvKTcehNInNrQemwLCJBQ&usg=AFQjCNEa6UMskfF83yfZHDyfdzQHp6mR-Q)

Reservation (Fares and Ticketing)

Reissue Tickets /Advanced Reissue

Refund (Full /Partial)

Downgrade

### [**Galileo**](http://www.google.lk/url?sa=t&source=web&cd=1&ved=0CDQQFjAA&url=http%3A%2F%2Fen.wikipedia.org%2Fwiki%2FGalileo_Galilei&ei=e0zKTbPFIIfKrAfsqsWkBQ&usg=AFQjCNGxuvD58X9Qh0YvWnUUDWc6pmGPmA)

Reservation (Fares and Ticketing)

Reissue Tickets /Advanced Reissue

Refund (Full /Partial)

Downgrade

**D Holidays, Sri Lanka**

Travel assistant (Employment Duration)

**J. F Tours, Sri Lanka**

Travel Executive (Employment Duration)

**JERRY VARGHESE TRAVEL –AJMAN**

Travel Executive (Dec. 2006 to Dec. 2008)

**AL- TAYYAR TRAVELS, SAUDI ARABIA**

Travel Consultant (April 2009 to Jan. 2012)

**LANKA LESURE TRAVEL**

Travel Consultant (April 2012 to date)

**WORKING PLATFORMS:**

* Able to project, manage, delegate and operative effectively in a wider team
* Self managed and can drive own high level of activity to get the job done
* Able to anticipate & recognize concerns, issues, problems/obstacles and suggest suitable solutions
* Effective marketing skills
* Calm under pressure
* Embracing challenges and hungry to learn
* Always willing to help other less experienced team members with workloads
* Articulate and professional
* Marketing skills
* Team building and Leadership skills
* Negotiation with principles
* Customer relationship management
* Management and administrative skills
* High motivation in achieving targets
* Analytical and presentation skills
* Customer service skills
* Customer relations and servicing
* Complaint and inquiry handling

**PROFESSIONAL SKILLS AND COMPETENCIES:**

**EDUCATIONAL QUALIFICATION:**

* **Certificate in Travel and Tourism** (2004) - conducted by Mr. Deepal Perera
* **Elementary Fares and Ticketing Program** (2005) by Sri Lankan Airlines - Merit
* **IATA/ UFTAA Diploma**- Montreal Canada (Conducted in Sri Lanka) (QUALIFIED **IATA** /UFTAA FOUNDATION & EBT COURSE)
* **Diploma in Airline Ticketing**( ID: LK196135 - registered with IATA Montreal,)
* **Standard Diploma in Travel and Tourism** (Cambridge International exam [CIE],UK)
* **Higher Diploma in Business Management** –National Institute of Business Management (NIBM)
* **Level 06 - Association of Business Executives** (ABE,UK)
* G.C.E Advanced Level – 2000
* G.C.E Ordinary Level – 1996
* Buddhism D
* Sinhala C
* Commerce C
* Mathematics C
* English C
* Music C
* Science C
* Social Studies C

**PERSONAL DETAILS:**

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**Date of Birth :** 24-05-1980

**Age**  : 34

**Gender :** Male

**Nationality :** Sri Lankan

**Civil Status :** Married

**NON RELATED REFEREES**

Peter Hooper

Director of Studies

Louis Preston School of Travel & Tourism

104, 4th Floor Havelock central

Havelock Road, Colombo 5

E-mail peter@louispreston.com.lk

+94 (011) 53 66 440

Tony Fernando

Manager (Air India)

No. 108 Sir Baron Jayathilake Rd,

Colombo 01.

E-mail: tonyind@sltnet.lk

(+94) 77 3033135 / 2325832/ 5337108

I do hereby declare that all the particulars furnished above are true and accurate to the best of my knowledge.

**DATE:**

**DAHAM PRASANGA KULATHUNGA**